

Citations

Daniel Mochon, Janet Schwartz, Josiase Maroba, Deepak Patel, and Dan Ariely (2016), "Gain without pain: The Extended Effects of a Behavioral Health Intervention." *Management Science*.

Elanor Williams, David Pizarro, Dan Ariely, and James Weinberg (2016) "The Valjean Effect: Visceral States and Cheating." *Emotion*.

Dan Ariely, Anat Bracha, and Jean-Paul L'Huillier (2015) "Public and Private Values." *Journal of Behavioral Decision Making*.

Dan Ariely and William Lanier (2015) "Disturbing Trends in Physician Burnout and Satisfaction With Work-Life Balance: Dealing With Malady Among the Nation's Healers." *Mayo Clinic Proceedings*.

Michal Grinstein-Weiss, Blair Russell, William Gale, Clint Key, and Dan Ariely (2015) "Behavioral Interventions to Increase Tax-Time Saving: Evidence from a National Randomized Trial." *Journal of Consumer Affairs*.

Igor Kotlyar and Dan Ariely (2012), "The Effect of Nonverbal Cues on Relationship Formation." *Computers in Human Behavior*.

Zoë Chance, Michael Norton, Dan Ariely, Francesca Gino (2011), "A Temporal View of the Costs and Benefits of Self-Deception." *PNAS*

Francesca Gino, Michael I. Norton, Dan Ariely, (2010), "The Counterfeit Self: The Deceptive Costs of Faking It." *Psychological Science*.